



"Searching for Excellence Series" SME Seminars "Searching for Excellence Series" (5) – Innovative Marketing

The second half of 2019 is approaching. The continual China-US trade conflict causes much uncertainty in the international trading environment. At the same time, the Bay Area and the ASEAN markets bring about new business opportunities. SUCCESS and the Hong Kong SME Development Federation Ltd's 6-part seminar series "Searching for Excellence" organised in response to the current business environment has now entered its fifth session. For this seminar, we have invited two experts in marketing and business strategy to illustrate how to use innovative marketing ideas in the form of Design Thinking and Lean Startup to bring about new opportunities in business.



Date: Time:	3 June 2019 (Monday) 2:30 – 5:00 p.m.
Venue:	Lecture Theatre, G/F, Hong Kong Central Library No. 66 Causeway Road, Causeway Bay, Hong Kong (MTR Tin Hau Station Exit B)
Topic:	"Searching for Excellence Series" (5) –Innovative Marketing

Speaker 1 : Dr Jeffrey Phoenix Hui, Managing Director of InnoSights Limited (Dr Hui is former Chairperson of Hong Kong Institute of Marketing and Founding Chairperson of Phoenix Intellectuals Foundation. He has lectured Marketing in various higher education institutes. Dr Hui will use examples to illustrate how to apply Design Thinking in the seminar.)

Speaker 2 : Dr Mark Lee, Research Director of Asia Pacific Institute for Strategy (Dr Lee has over ten years of research and teaching experiences at the university. He regularly conducts Leadership Strategy seminars for business leaders and senior executives on different management strategy issues. Dr Lee will share how to use a new management method called Lean Startup to accelerate innovations.)

Moderator of Panel Discussion : Dr Edward Lam Managing Director of Delicron (H.K) Ltd and President of Hong Kong SME Development Federation Ltd

Schedule of the 6th "Searching for Excellence Series" Seminar is below. Registration will open later. All seminars will be conducted in Cantonese. Participants attending 4 or above seminars of the "Searching for Excellence" Series" will be awarded an Attendance Certificate by SUCCESS and the Hong Kong SME Development Federation Ltd in recognition.

Date	Time	Venue	Topics	Speakers	
9 Jul 2019	2:30 – 5:00 p.m.	SUCCESS	Crisis Management	Ir Chan Siu Hung, JP	
				Managing Director of China, CLP Holdings Limited	

Interested persons may visit SUCCESS to view the videos of the first 4 seminars organised under the Series.

Interested persons are welcome to participate in this seminar. Admission is free. Registration

> Please fill in the registration form below and send it to **success seminars@tid.gov,hk** via email or fax it to 2391 7375. The deadline for registration is 31 May 2019 (Friday) but registration will be closed once seats are all taken. Enquiry Hotline: **3403 6111**.

(Ref: 190603)	V)	Registration Form	*compulsory			
Name*:	(Mr /	/ Mrs / Miss)	□<20 Age*: □41-50	□20-30 □31-40 □51-60 □>60		
Email*:		Tel*:	Fax:			
Address:						
Company: Status*:		isiness Owner (Year Established:; No. of Employees:) otential Business Starter (Proposed Year of Establishing Company:	-	Consultant		
Industry*:	□In □Fi	nport/Export Trade Wholesale and Retail Restaurants nancing, Insurance and Real Estate Business Services Com anufacturing Transport, Storage and Communications	and Hotels munity, Social and F			
SUCCESS Membership and Disclosure*		I have registered as a member of the Support and Consultation Centre for SMEs of the Trade and Industry Department				
		I agree that SUCCESS can disclose my personal data to the co-organiser(s) and speaker(s) of this activity Yes No				

Personal data provided by participants will be used for registration of the above activity or to receive the latest business development and information on SUCCESS activities and services through e-newsletters and e-mail alerts. You are also most welcome to register for SUCCESS' free membership service at <u>www.success.tid.gov.hk</u>. If you do not want to receive our emails or fax messages, please simply email us at <u>success seminars@tid.gov.hk</u> or send us a fax at 2391 7375 to note "Cancel Subscription" with your email address or fax number.

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